



# Eco 10350 Principles of Macro

## Lecture 6



# International Trade

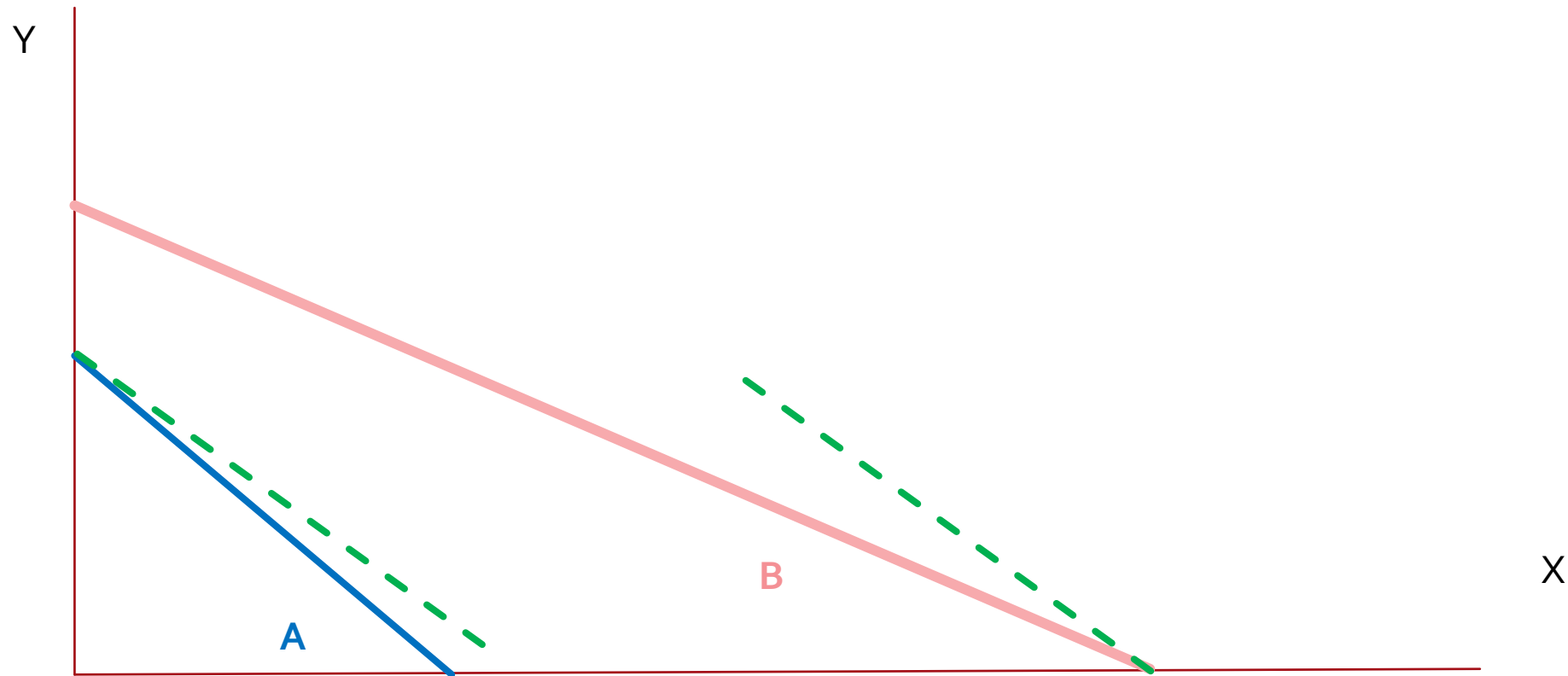
- Throughout world history, trade has made people better off
- Adam Smith, first economist, made this point repeatedly
- Distinguish absolute advantage from comparative advantage:
  - Two countries, A&B, can produce combinations of 2 goods, X&Y:

Country A:	10X, 0Y	0X, 10Y
Country B:	30X, 0Y	0X, 15Y

- Does B want to trade? Should they go it alone since they're better at everything?
- Go back to the PPFs! (Remember Production Possibility Frontiers? Of course you do!)

*Elon Musk is great at Twitter  
and great at running Tesla ...  
should he be doing both though?  
Would he be better off hiring  
someone to make snarky  
comments on Twitter and  
concentrating on cars?*

# Comparative Advantage



# Trade Measures

- Exports and Imports include goods and services
- But sometimes look at “merchandise trade balance” of just goods
- Total ( $X - M$ ) includes goods and services, the trade balance
- Current Account Balance is trade balance plus flows of money
- Flows of money categorized as income receipts and payments plus unilateral transfers

# Balance of Flows

- If a person exports more than they import, what do they get?
- If a country exports more than it imports, what does it get?
- Financial Claims
- Balance of Current Account is exactly the Balance of Payments (but opposite signs)
- Imports of stuff are paid for with flows of finance; exports of stuff are paid for with flows of finance
- Investment income from abroad to US happens because in past there was an investment of funds, & vice versa

# Supply & Demand of Financial Capital

- Investments in future production,  $I$ , can be financed from various sources
- $I$  competes with government since government must fund deficit,  $(G - T)$
- This demand for financial capital is met with a supply from:
  - $S$ , the savings of households and firms
  - $(M - X)$  the financial flows from foreigners
- $S + (M - X) = I + (G - T)$
- In US, the terms in parentheses are usually positive but other countries could be different balance
- $S + M + T = I + X + G$  is same equation

## Causation...

- Causation between Current Account deficit/surplus and Balance of Payments surplus/deficit ????
- Trade surplus means financial surplus (savings invested abroad) too; trade deficit means financial deficit (savings invested domestically)
- A country with lots of investment projects offering a high return, with low domestic savings and small government net surplus, will need to run Current Account deficit
- Rewrite equation so  $(M - X) = (I - S) - (T - G)$

## Positive or Negative Trade Balance?

- Some countries have positive net exports,  $(X - M)$ , while others are negative
- US has deficit; Germany, Japan, & China have surplus
- Recall from comparative advantage argument that trade makes both sides better off
- One argument sees deficit as good – we're getting actual stuff in return for pieces of paper!
- Other side sees trade surplus as demonstrating advantage
- Generally a modest sized deficit/surplus is not a worry
- For US, most financial flows are in USD but other countries might denominate in foreign currency
- Sometimes distinguish financial flows as "hot money" vs longterm investments
- Level of trade vs balance of trade